



台南企業股份有限公司

TAINAN ENTERPRISES CO., LTD.

## 2023年法人說明會



台南企業股份有限公司  
TAINAN ENTERPRISES CO., LTD.

## 免責聲明

本簡報及同時發佈之相關訊息內容，取自於公司內部與外部資料，其中包含營運 成果、財務狀況與業務發展等內容。

本公司並未發佈財務預測，但本簡報所作為本公司財務上、業務上、Q&A之說明，若涉及本公司對未來公司經營與產業發展上之見解，可能與未來實際結果存有差異。此差異其造成之原因可能包括市場需求變化、價格波動、競爭行為、國際經濟狀況、匯率波動、上下游供應鏈等其他各種本公司所不能掌握之風險因素。

本簡報中對未來的展望，反應本公司迄今對未來的看法。對於這些看法未來若有 任何改變或調整時，本公司並不負責隨時提醒或更新。



# TAINAN

## 2023 COMPANY PROFILE

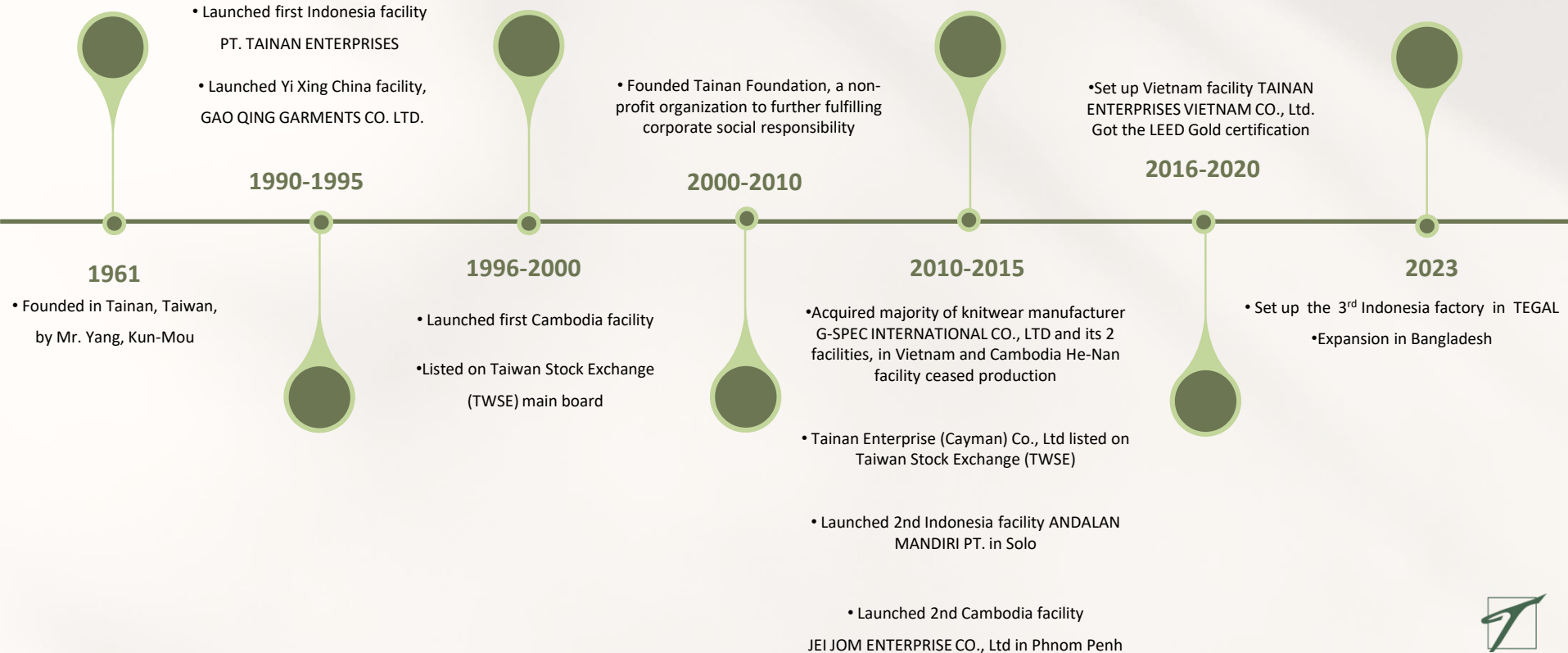
# CONTENT



# 1 ABOUT US



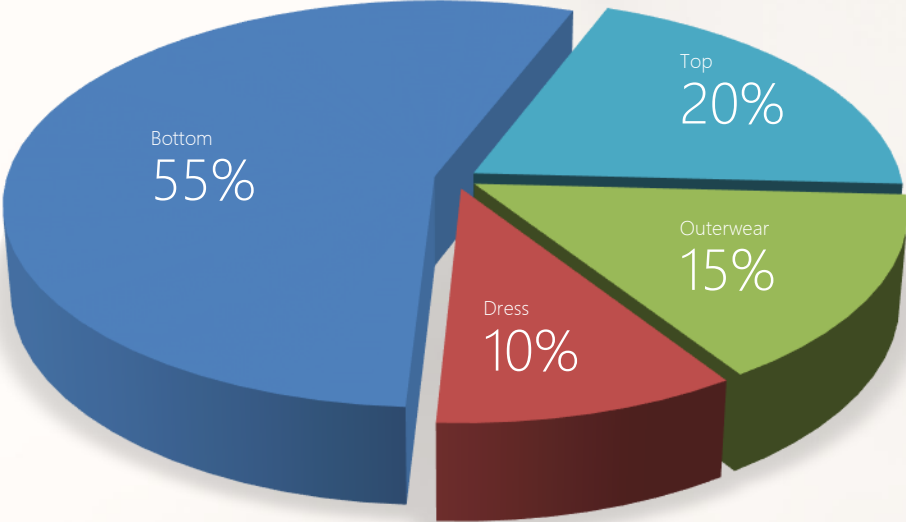
# OUR STORY



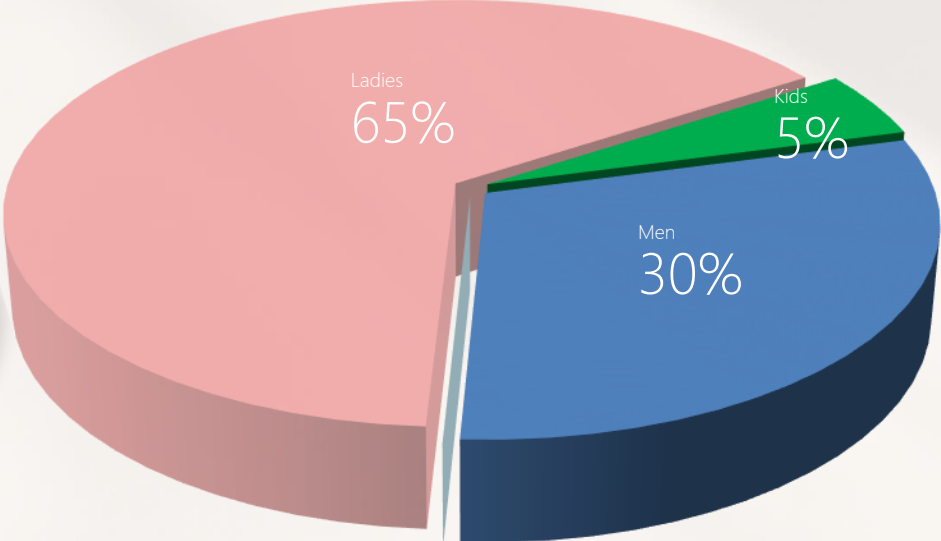
# OUR CLIENTS



# COMPANY METRICS



**By Product Category**

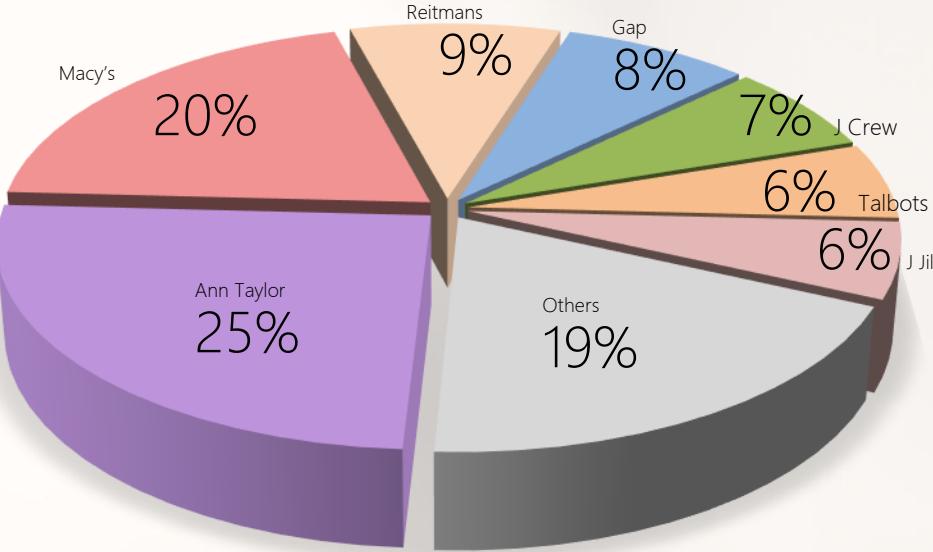


**By Gender**

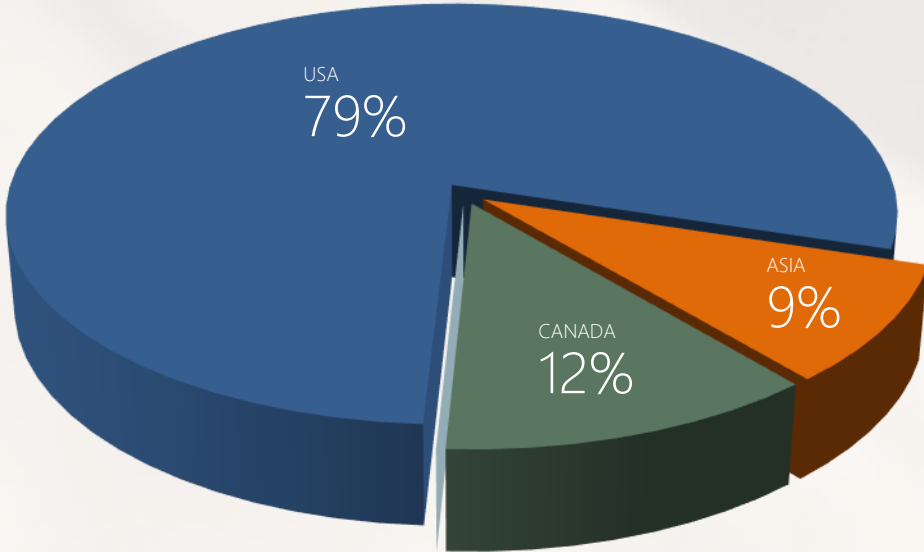




# COMPANY METRICS



Customer Share



Global Market Share



# 2 MANUFACTURE CAPACITY



# TAINAN FACILITY

## Bangladesh

- Denim
- Sports wear

## Vietnam

- Woven bottom/top
- Light outerwear
- Athleisure apparel

## Cambodia TC1+TC3

- In-house laundry facility
- Woven bottom/top
- Light outerwear
- Athleisure apparel

## Cambodia GIN SOVANN

- Performance active wear
- Athleisure apparel
- Cut-and-Sew knits
- Sleepwear
- Loungewear

## China

- Novelty items
- Complicated craftsmanship
- Embellishment
- Fast turn around
- Development center

## Taiwan

- R&D sample room
- Active wear
- Small size order

## Indonesia

- Outerwear
- Jacket
- Blouse
- Refined and tailored garments
- Denim
- Affiliate laundry facility

## Taiwan

- 2 LINES
- 20,000 pcs/mth

## China

- 18 LINES
- 200,000 pcs/mth

## Indonesia

- **JAKARTA** 40 LINES
- 360,000 pcs/mth

- **SOLO 1** 24 LINES
- **SOLO 2** 22 LINES
- 420,000 pcs/mth

## Cambodia

- **TC1+TC3** 56 LINES
- 600,000 pcs/mth

- **GIN SOVANN** 20 LINES
- 300,000 pcs/mth

## Vietnam

- 26 LINES
- 300,000 pcs/mth

## Bangladesh

- Knit + Woven
- 100,000 pcs/mth

- Woven + Denim
- 80,000 pcs/mth

 2023



# FACTORY APPROVED BY



# MODERNIZED PROCESS FLOW

Hanger System - Indonesia solo



U-Shape Conveyer Cambodia



RFID System All Factories



# BOTTOM PRODUCT AUTOMATION

*Other automation machines and many more*



Automatic Template Machine



Automatic Pocket Attaching Machine



Automatic Folding & Heating Machine



Automatic Welt Pocket Machine



Automatic Belt Loop Machine



Fancy Stitch Machine



# WIDE USAGE OF TEMPLATE MACHINE

*Mainly for Tops*

Template Design



Template Usage



# INSPECTION & TEST

*Fabric Defect Record System*



*In-house Lab Test*



*Scan & Pack System*





# 3 Financial



## 合併財務報告 (I)

年度	營收		毛利	營業利益	稅前淨利	稅後淨利	每股盈餘
	金額 (NT\$m)	成長率 (%)	(NT\$m)	(NT\$m)	(NT\$m)	(NT\$m)	(NT\$)
2018	8,326	(0.03)	1,068	5	110	80	0.54
2019	7,660	(8.00)	1,065	74	66	80	0.55
2020	5,970	(22.00)	670	(327)	(380)	(355)	(2.45)
2021	5,761	(3.5)	776	(156)	(126)	(135)	(0.92)
2022	7,529	30.69	1,219	235	347	301	2.06
2023H1	3,241		560	124	163	137	0.94

## 合併財務報告 (II)

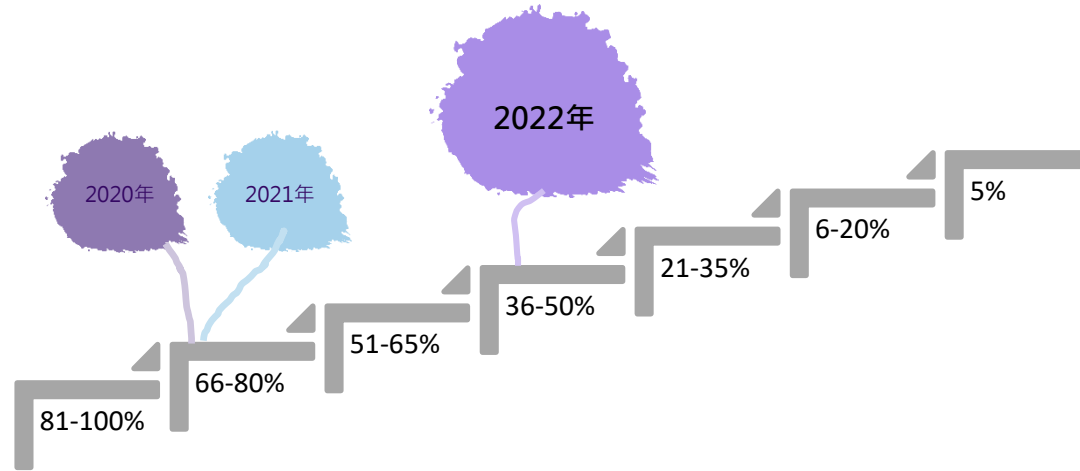
年度	獲利率					財務槓桿	
	毛利率 (%)	營業淨利率 (%)	淨利率 (%)	ROAE (%)	ROAA (%)	淨負債/權益 (%)	流動資產/流動負債 (%)
2018	12.82	0.06	0.95	2.06	1.88	淨現金	166
2019	13.91	0.97	1.05	2.09	1.91	淨現金	175
2020	11.23	(5.49)	(6.37)	(10.1)	(6.24)	淨現金	192
2021	13.47	(2.7)	(2.34)	(4.26)	(2.44)	淨現金	168
2022	16.19	3.13	3.99	9.13	6.11	淨現金	226

## 股利政策

- 符合公司法及相關規定
- 依據公司短期及長期營運計劃
- 依據公司現金狀況

年度	每股盈餘 (NT\$)	現金股利 (NT\$/share)	股票股利 (NT\$/share)	付息比率 (%)
2018	0.54	0.5	0.0	92.59
2019	0.55	0.5	0.0	90.91
2020	(2.45)	0.2	0.0	-
2021	(0.92)	0.1	0.0	-
2022	2.06	1	0.0	48.54

# 2022年第九屆公司治理評鑑



# 4 TECHNOLOGY UPGRADE



# LASER CUTTER IN FASHION

*Indonesia Jakarta Laser Cutter*



## Equipment Advancement

✓ Super large-format processing area:  
1800mm × 1000mm

## Appliance Fabric

✓ Recommended for use --- Man-Made Fiber:  
Ponte、PU、Suede、Faux fur、T/R...



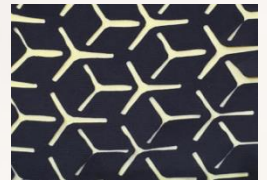
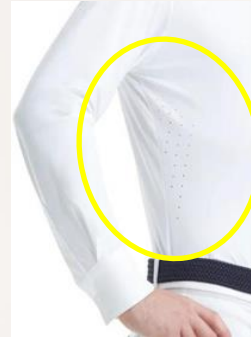
-Ponte-  
-Flower & Scallop-



-Faux leather-  
-Dots & Scallop-



-Polyester Crepe-  
-Geometric Figure-



# 3D TECHNOLOGY



## CLO-SET

Instantly review changes as any modifications to 2D patterns, colors, textures and finishing details are immediately simulated.



## Automatic Fabric Analysis

Accurately emulate drape-sensitive fabrics such as lightweight woven and jerseys with various material properties.



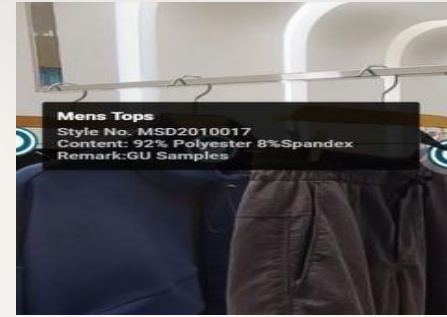


# VIRTUAL SHOWROOM



## Tainan 3D Showroom

A virtual space where customers can interact with all the production without the constraints of the physical environment



## Samples



## Fabrics



## Virtual Runway



# SUSTAINABILITY & SOCIAL RESPONSIBILITY

5



# TAINAN ENTERPRISES TARGET

**30%** CO<sub>2</sub>e Reduction Per Revenue By 2030



## Rooftop Solar



## Biomass Energy



## Renewable Energy Certificates



## Energy Management System



Geothermal Electric Power Station



# 100% WASTEWATER RECYCLED

## EFFLUENT TREATMENT

*Cambodia In-house Laundry*

Discharged Wastewater

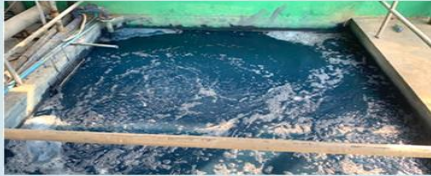


Biological Treatment



➤ 100% Wastewater Recycled

Chemical Treatment



Biological Sedimentation Tank



Ozone Bleaching



Reverse Osmosis



Final Recycled Water



# WOMEN EMPOWERMENT PROJECTS

Health education, Financial planning guidance,  
Communication & problem solving trainings



**HERproject**  
Introduced to Indonesia,  
Vietnam factory

Indonesia factory P.A.C.E opening



# CORPORATE SOCIAL RESPONSIBLE

1



Sponsorship of the refurbishment of Hayashi Dept. Store.

2



The Barclay Memorial Park is the Gold Winner of FIABCI World Prix d' Excellence Awards in the category of Rehabilitation/conservation.

3



Refurbishment of Taiwan old magistrate's office.

4



Cambodia factory giving back to the society.





# CONTACT US

<https://www.eng.tai-nan.com/>

TAIWAN OFFICE

15F,No.15-1,  
Han-Chou South RD., Sec 1,  
Taipei, Taiwan 100