



台南企業股份有限公司

TAINAN ENTERPRISES CO., LTD.

## 2023年法人說明會



台南企業股份有限公司  
TAINAN ENTERPRISES CO., LTD.

## 免責聲明

本簡報及同時發佈之相關訊息內容，取自於公司內部與外部資料，其中包含營運成果、財務狀況與業務發展等內容。

本公司並未發佈財務預測，但本簡報所作有關本公司財務上、業務上、Q&A之說明，若涉及本公司對未來公司經營與產業發展上之見解，可能與未來實際結果存有差異。此差異其造成之原因可能包括市場需求變化、價格波動、競爭行為、國際經濟狀況、匯率波動、上下游供應鏈等其他各種本公司所不能掌握之風險因素。

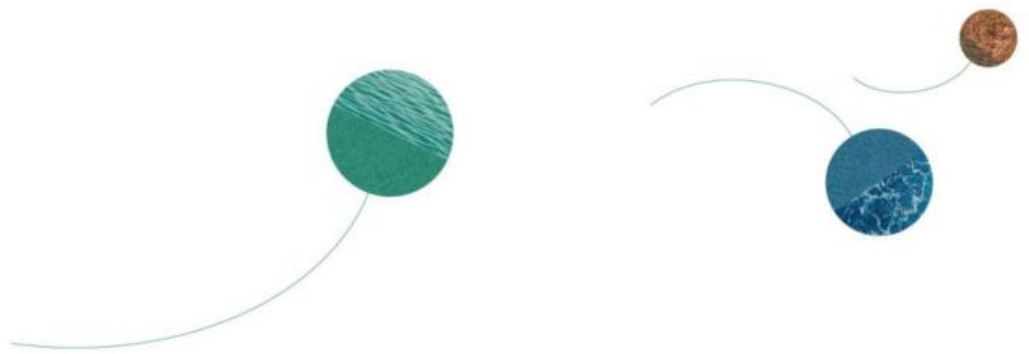
本簡報中對未來的展望，反應本公司迄今對未來的看法。對於這些看法未來若有任何改變或調整時，本公司並不負責隨時提醒或更新。



# 2023 Company Profile

WORLD CLASS APPAREL  
MANUFACTURER SINCE 1961

 TAINAN ENTERPRISES CO., LTD



# ONE CUSTOMER MULTIPLE SITES FOR UTILIZATION

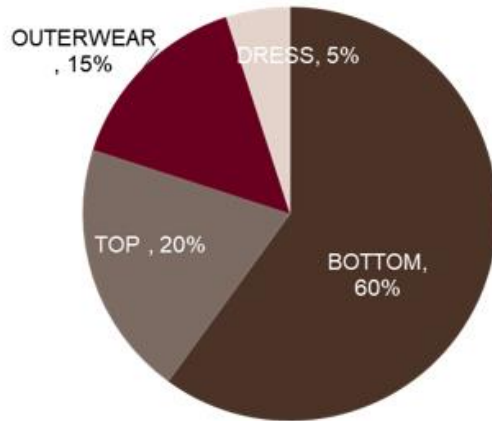
Facility							
Location	Taiwan	China	Indonesia		Cambodia (TC1+TC3) (GIN SOVANN)		Vietnam
Production Line	2 LINES	10 LINES	JAKARTA 28 LINES	SOLO 1 24 + SOLO2 22 LINES	50 LINES	15 LINES	20 LINES
Monthly Capacity	20,000 pcs	200,000 pcs	325,000 pcs	420,000 pcs	800,000 pcs	300,000 pcs	300,000 pcs
Strength	R&D Sample Room, Active wear, Small Size Order	Novelty items, Complicated Craftsmanship, Embellishment Sourcing, Fast Turn Around, Sample room	Outerwear, Jacket, Blouse, Refined and Tailored Garments, Denim, Affiliate Laundry Facility		In-house Laundry Facility, Woven bottom, Woven Top, light Outerwear & Athleisure Apparel	Performance active wear & Athleisure Apparel, Cut-And-Sew Knits, Sleepwear, Loungewear	Woven bottom, Woven Top, light Outerwear & Athleisure Apparel
virtual reality							
Total	WOVEN: 24,000,000 pcs/ year KNIT: 1,200,000 pcs / year						

**OUR CUSTOMERS USUALLY UTILIZE 2-3 OF OUR FACILITIES SIMUTANEOUSLY FOR CATOGORY SPECIALTY AND COUNTRY RISK HEDGE**

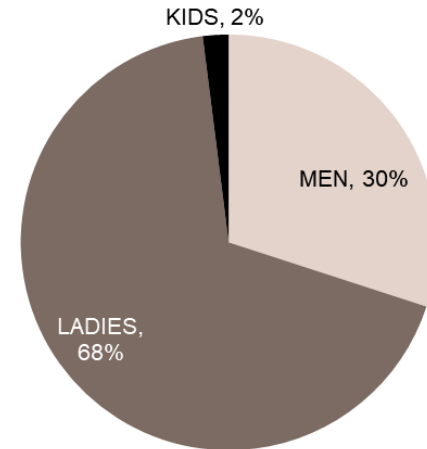


# COMPANY METRICS

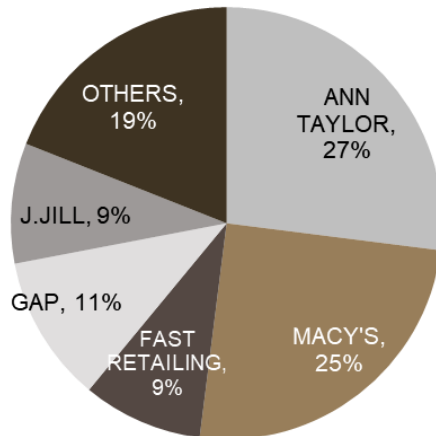
## By Product Category



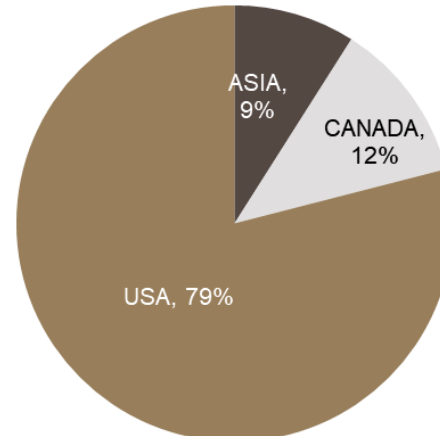
## By Gender



## Customers Share



## Global Market Share



## 合併財務報告 (I)

年度	營收		毛利	營業利益	稅前淨利	稅後淨利	每股盈餘
	金額 (NT\$m)	成長率 (%)	(NT\$m)	(NT\$m)	(NT\$m)	(NT\$m)	(NT\$)
2018	8,326	(0.03)	1,068	5	110	80	0.54
2019	7,660	(8.00)	1,065	74	66	80	0.55
2020	5,970	(22.00)	670	(327)	(380)	(355)	(2.45)
2021	5,761	(3.5)	776	(156)	(126)	(135)	(0.92)
2022	7,529	30.69	1,219	235	347	301	2.06
2023Q1	1,746		302	84	88	77	0.53

## 合併財務報告 (II)

年度	獲利率					財務槓桿	
	毛利率 (%)	營業淨利率 (%)	淨利率 (%)	ROAE (%)	ROAA (%)	淨負債/權益 (%)	流動資產/流動負債 (%)
2018	12.82	0.06	0.95	2.06	1.88	淨現金	166
2019	13.91	0.97	1.05	2.09	1.91	淨現金	175
2020	11.23	(5.49)	(6.37)	(10.1)	(6.24)	淨現金	192
2021	13.47	(2.7)	(2.34)	(4.26)	(2.44)	淨現金	168
2022	16.19	3.13	3.99	9.13	6.11	淨現金	226

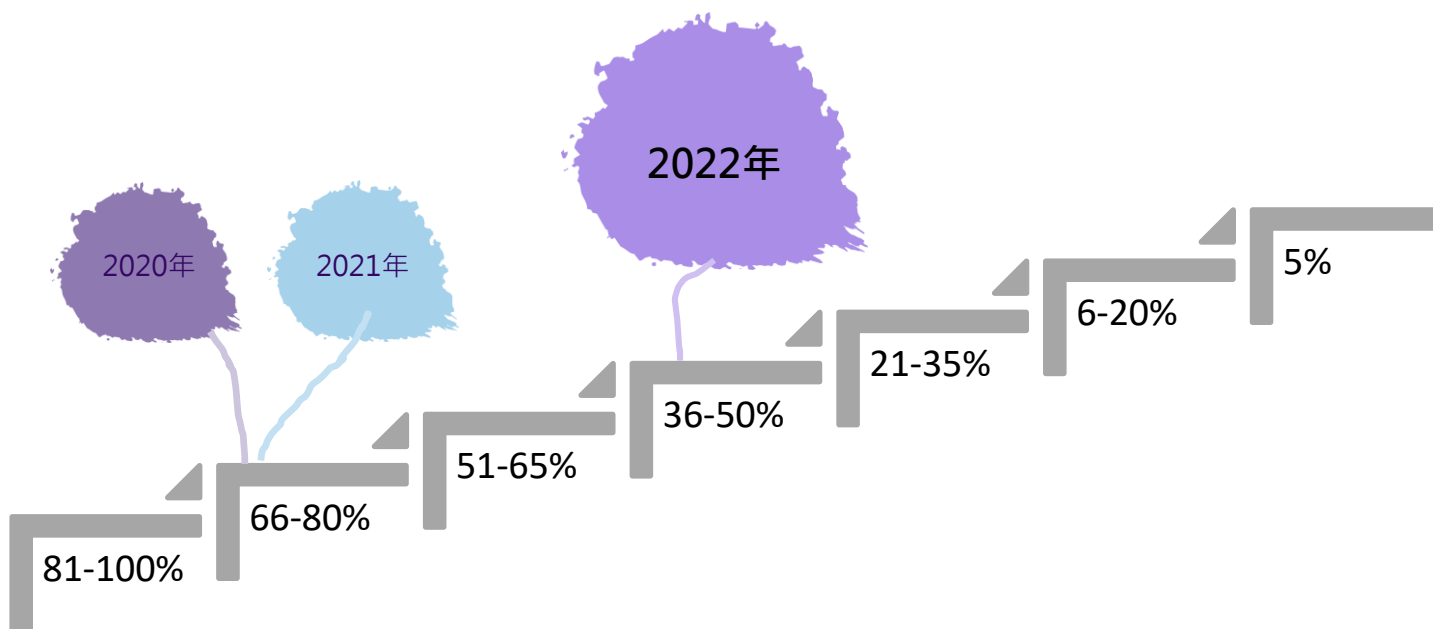
## 股利政策

- 符合公司法及相關規定
- 依據公司短期及長期營運計劃
- 依據公司現金狀況

年度	每股盈餘 (NT\$)	現金股利 (NT\$/share)	股票股利 (NT\$/share)	付息比率 (%)
2018	0.54	0.5	0.0	92.59
2019	0.55	0.5	0.0	90.91
2020	(2.45)	0.2	0.0	-
2021	(0.92)	0.1	0.0	-
2022	2.06	1	0.0	48.54



# 2022年第九屆公司治理評鑑



ANN TAYLOR

ANN TAYLOR  
LOFT

EILEEN  
FISHER

J.Jill

RALPH LAUREN

WHITE HOUSE | BLACK MARKET

J.CREW

DKNY  
DONNA KARAN NEW YORK

CORTEFIEL

GAP

OUR  
CLIENTS

Calvin Klein

Ministry of Supply°

MANGO

極度乾燥(しなさい)  
Superdry®

the magic of  
macy's



MICHAEL KORS

TALBOTS

Reitmans

FILA

JCPenney



UNITED ARROWS

L.L.Bean

GORE

UNI  
QLO GU

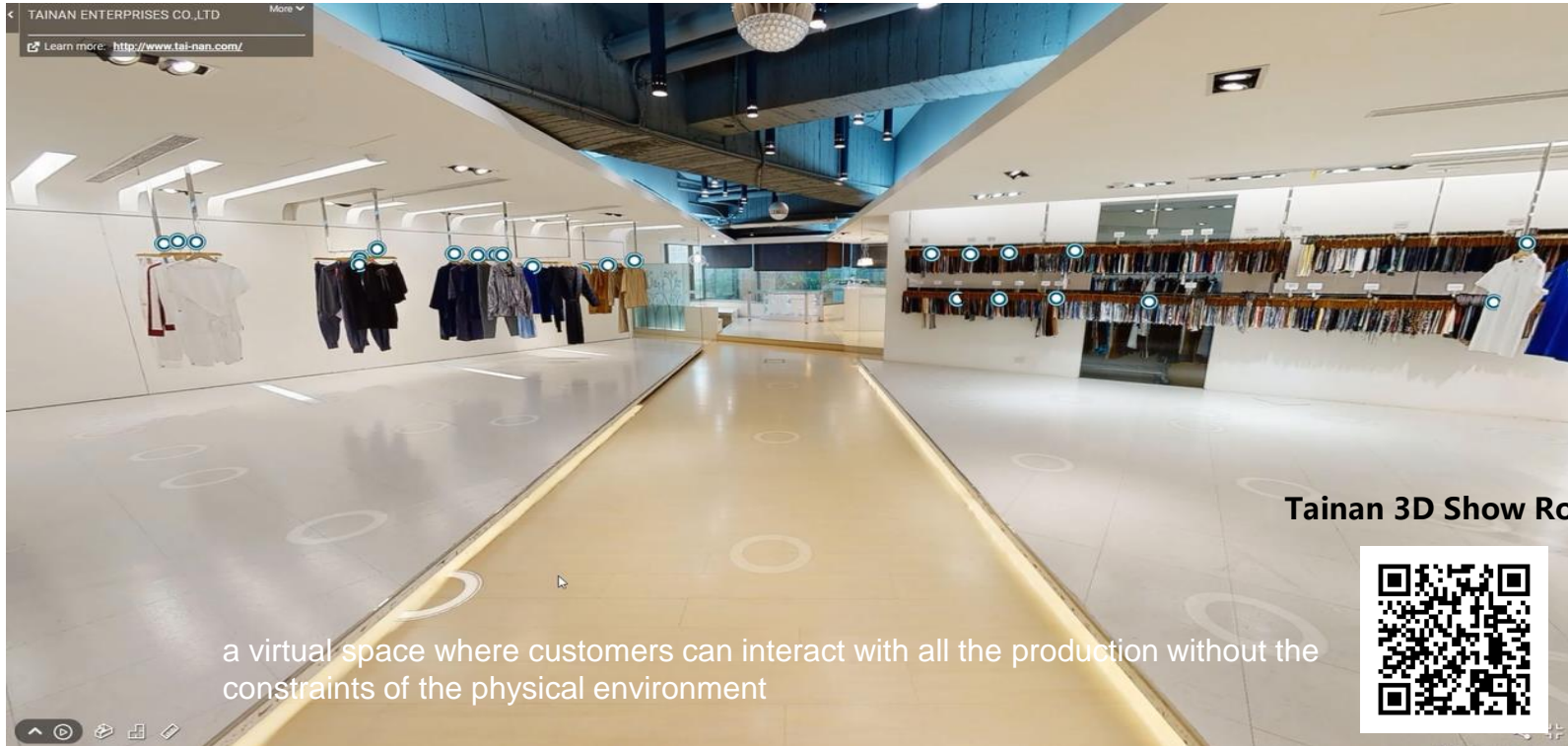
Roots

Free People

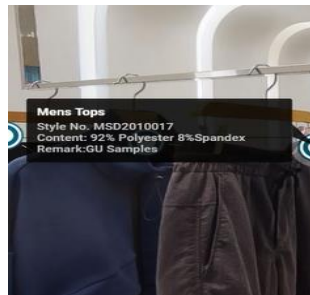
GLOBAL WORK



# VIRTUAL SHOWROOM



## Samples



## Fabrics



## Catwalk





**Target: 30% CO<sub>2</sub>e reduction  
per garment by 2030**

**Baseline year 2018**





# TAINAN ENTERPRISES TARGET : 30% CO<sub>2</sub>e REDUCTION PRE GARMENT BY 2030



Rooftop Solar



Biomass Energy



Renewable Energy  
Certificates

**TIGRS**  
THGK Registry Certificate of Retention

APK, Inc. has reported its generation and withdrawal of THGK Registry Security certificates for following Renewable Energy Certificates (REC's) Unit from entities in the THGK Registry on behalf of:

**Kania Handweaving**  
Total REC's Generated: 28

Retention Status Details: (Unit Detail) Non-Transferable Status

Units Acquired From	Project Name	Project Code	THGK's Serial Number	Quantity
Kania Handweaving	PLN 2.0 Kanyawing	Energy	THGK-100-001-001-00000001-01 to 28	28

Rating (THGK): Accredited (Rating) P1 (PLN 2.0) (Project)

The Certificate Issuance for Units (Non-Transferable) of THGK Registry is an online platform program feature used to track non-transferable units and their associated information throughout the entire operational lifecycle. For Registry management and transparency, THGK is providing access to all 17 years of registration in the operational lifecycle for each individual unit. (2013-2030)



Geothermal Electric Power Station



Energy Management  
System



# 100% Wastewater Recycle – Effluent Treatment

Discharged Wastewater



Biological Treatment



> 100% Wastewater Recycle

Chemical Treatment



Biological Sedimentation Tank



Ozone Bleaching



Reverse Osmosis



Final Recycled Water





# WOMEN EMPOWERMENT PROJECTS

Health education, Financial planning guidance, Communication & problem solving trainings

HERproject

Introduced to Indonesia, Vietnam factory



[Project success published by UN Foundation' s Universal Access Project](#)



Indonesia factory P.A.C.E opening



Cambodia P.A.C.E course



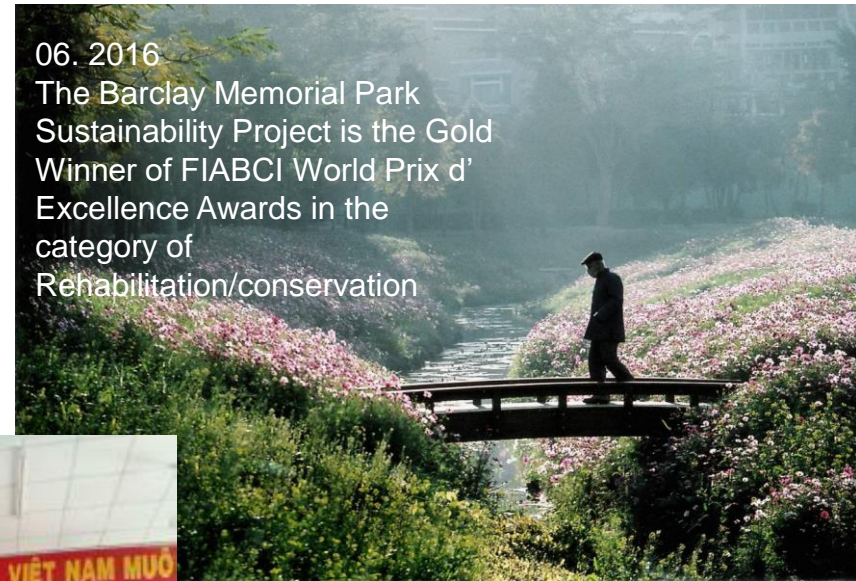
Introduced to Cambodia, Indonesia, Vietnam factory



# ***SOCIAL RESPONSIBLE COOPERATION***



2015-2016  
Ranked No 6 and No 13 in  
2015 and 2016 in Taiwan's  
Leading publishing Common  
Wealth's **Top 100 CSR  
Awards.**



06. 2016  
The Barclay Memorial Park  
Sustainability Project is the Gold  
Winner of FIABCI World Prix d'  
Excellence Awards in the  
category of  
Rehabilitation/conservation



In 2013, sponsorship of the  
refurbishment of Hayashi Dept. Store



Vietnam factory giving back to the  
society



Refurbishment of Taiwan old  
magistrate's office





**Thank you**  
<https://www.eng.tai-nan.com/>

